

Industrial services



The manufacturing sector is undergoing significant change due to global pressures with an emphasis on rationalisation and consolidation which in turn is leading to relocations overseas where labour costs are cheaper. As a result of the overall downsizing of manufacturing nationally, warehousing and distribution now dominate the sector.

Creating opportunities within this environment and delivering solutions and meeting the objectives of investors, corporates, developers and the public sector alike, requires an understanding of clients' needs and detailed market knowledge.

GVA Grimley's specialist industrial team is experienced in advising companies on a whole range of issues from acquisitions of regional distribution centres for logistics companies to marketing properties for sale or letting.

Why GVA Grimley?

Our in-depth market knowledge, gained from many years' experience of working alongside both private and public sector clients, has provided us with a unique insight into the challenges and constraints the industry habitually faces. We form close, long-term relationships with clients and speak the same language, enabling us to understand our clients' needs and offer a service that best meets their objectives.

Specialist expertise – market-leading advice requires precision, expertise and specialist knowledge. We draw on the strengths of our multi-disciplinary teams, combining the right mix of skill and experience to form bespoke project teams that respond to the specific needs of clients.

A good spread – with offices in London, Birmingham, Manchester, Bristol, Edinburgh, Glasgow, Leeds and Newcastle – together with the 80 global offices of GVA worldwide - we can service national and international portfolios with speed, efficiency and local know-how.

Up to date – database management is only as good as the data being managed. Through investment in technology, extensive knowledge of databases and software, and our in-depth market research, we ensure our knowledge of both clients and market sectors is up-to-date and second-to-none.

Team players – our industrial team understands clients' business drivers and



the need to balance business objectives with seeking optimum property solutions. We work in close partnership with clients to agree project objectives, uphold our exceptional service standards and exceed client expectation.

We provide expert transactional and consultancy advice and carry out everything from one-off projects to complex assignments in both local and international markets.

What services do we offer?

From marketing advice for new schemes for developers or funds to advice on portfolio rationalisation for corporates, we provide bespoke property advice to clients to enable them to focus on their core business. Whether their interest lies in development land or the built product, we provide our clients with comprehensive advice on all aspects of industrial property issues.

As a dominant player in the market place, our industrial team is recognised as one of the top service providers in the sector. We are engaged in all agency activities across the industrial property spectrum involving all types of property including; regional distribution centres to platform buildings, from research and development facilities to sub-assembly plants, and from airport related schemes to rail linked buildings.

Our services

Transactional – our agency services cover all areas of disposals, including sales, lettings, acquisitions as well as option appraisal and strategy implementation. Our national coverage and in-depth local knowledge enables us to identify and

create opportunities to meet specific client requirements.

Development – we advise clients on their development proposals, including matters such as specification and unit size, and provide a detailed analysis of market conditions, including supply, demand, rents and yields. Our role is to work alongside the client to maximise their returns from the development process.

Corporate occupier services – we undertake strategic reviews of industrial portfolios, implement disposal plans that in turn reduce property costs and release capital to the core business. As part of this process we investigate options for maximising development potential from surplus assets. We assemble multi disciplinary project teams to meet clients' needs, which can include planning, building procurement and investment. All of this is supported by up

to date market knowledge, which allows us to formulate the appropriate real estate solution.

Who do we work for?

A selection of our clients include;

- AXA
- Corus
- Evans of Leeds
- DHL
- Graftongate
- Legal & General
- ProLogis Developments
- TDG
- Goodman
- Wolseley

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